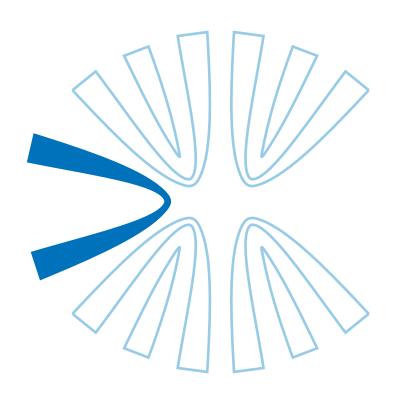
SUMMARY OF THE ANNUAL REPORT 2018

Prepared for the

XIth ANNUAL ASSEMBLY MEETING OF STIKK



28th of February, 2019 09:00 at Hotel Garden, Prishtina

Gold members 2018/2019



Silver members 2018/2019









EXECUTIVE SUMMARY

During 2018, STIKK has held these activities, which are in accordance with its objectives:

Objective 1. Create conducive legislative and policy environment for a rapid development of the ICT sector

As part of objective one, STIKK has arranged and initated activities to support the growth of the ICT sector. Some of the activities that fall under this objective are: Arranging the review meetings for the Kosovo IT Strategy, Completing the TechPark detailed plan, Initiating the Tender for the First Phase of TechPark Rehabilitation and Reconstruction, and the Public Presentation of the IT Barometer 2018.

Objective 2. Human resource development consistent with the ICT sector demands

Regarding objective two and the development of human resources of the ICT sector, STIKK has initiated these activities: *Organising the "Strategic Thinking"* workshop, Conducting the Internship phase for the 3rd group of STIKK Education Group 3, and Organising the professional training and development phase for the 4th group of STIKK Education.

Objective 3. Provide services to members, with a view on creating new business opportunities

The goal of the third objective consists in creating and developing new business opportunities for our member companies by empowering and expanding their business network. Some of the activities that support this objective are: Launching of the new project supported by GIZ – Creating Employment through Export Promotion (CETEP), Round Table discussion on opportunities and challenges which Kosovo companies face in exporting their IT services, Organising domestic B2B meetings with other sectors, Participation in BME Symposium in Berlin, Organizing B2B meetings in Nuremberg, and Organizing the 7-th edition of KosICT.

Objective 4. Creating conditions for a sustainable activity of the STIKK

The fourth objective consisting of creation of conditions for a sustainable activity of STIKK was supported from these activities: STIKK's 10-th Assembly Meeting, and Applying and approval of projects from different calls.

Objective 5. Support members in exercising social responsibility of the ICT sector

Supporting members in exercising social responsibility of the ICT sector was supported by this activity: Voluntary blood donation.



Publications

"Kosovo IT Barometer 2018": https://stikk.org/wp-content/uploads/2018/12/Publications 2018 - IT Barometer EN.pdf

Board meetings

During 2018, **five STIKK Board meetings** were held, four regular meetings (5 February, 8 May, 17 July, and 3 October), and one extraordinary meeting (23 April).

STIKK Staff

During 2018, STIKK hired 4 Assistents, 2 at the Project Management Office and 2 at the Administration and Finance Office. Additionally, 3 Interns have been engaged during February, October and November.

Members

During this year, 10 new members joined STIKK: **Ornio** (JAN 2018), **Mikgroup.** (JAN 2018), **Starlabs** (MAR 2018), **Sogody** (APR 2018), **Financial Core** (APR 2018), **Adaptech** (MAY 2018) as Bronze Members, **Coda Tech** (APR 2018) as Startup Member, but later upgrading to Bronze Member, **Novus** (JUL 2018) **designvox** (NOV 2018) as Silver Members, and **Docman** (AUG 2018) as Associate Member. 8 companies have revoked their membership from STIKK during 2018: BEO, Bit Kosova, Milingona, ABIDAT, TeraBIT, Kdynamic, ZAG APPS and ITD Prishtinë.

In December 2018, STIKK has a total of **55 members** (45 company members, 10 associate Members, and 0 IT Professionals/Students.

Income and Expenses

During 2018, STIKK made an income of **211,231.23** € (12.40% less than the 239,165.00 € from 2017), and had expenses of **231,751.92** € (3.30% less than the 239,551.00 € from 2017).

Financial Audit of STIKK

The independent audition company "Grant Thorton", which was chosen by the Assembly members of 2016, will do auditing of all transactions and financial procedures for the period 1 January - 31 December 2018. This auditing will be implemented during February.