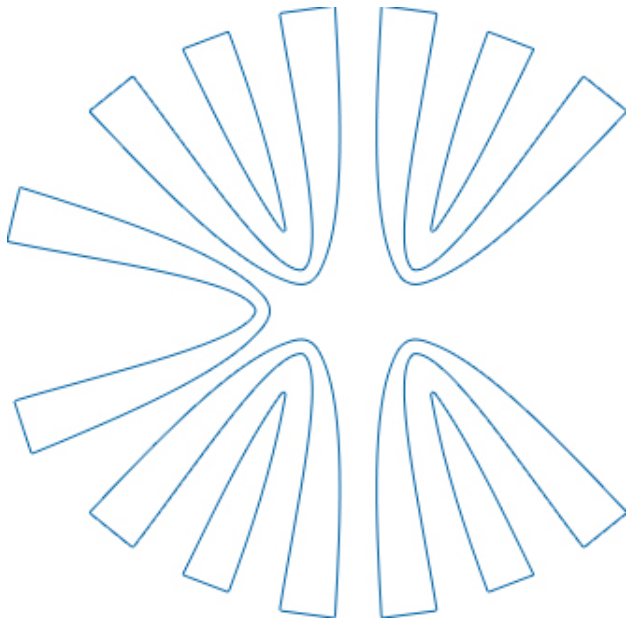


ANNUAL REPORT 2013

Prepared for
STIKK ASSEMBLY MEETING



17. 04. 2014
09:30am at the premises of ICK

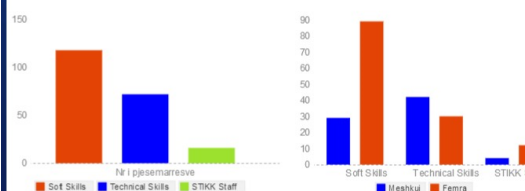
STIKK në 2013



106 Anëtarë



206 Njerëz Të Trajnuar
17 Trajtime të Organizuara



15+ Konferenca/B2B

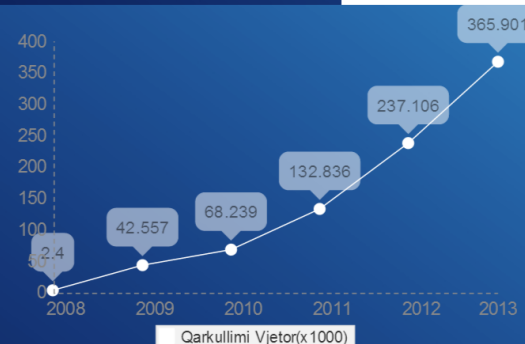


19+ Grupe Punuese/ Tryeza të Rrumbullakta

Publikimet



Outsourcing destination: Kosovo



1,178 Njerëz Na Pëlqejnë në



616 Njerëz Na Ndjekin në



EXECUTIVE SUMMARY

The fifth STIKK Assembly meeting was organized in April 2013 at the facilities of Innovation Centre Kosovo. The goal of this assembly was to present the work done by the association in 2012, planning of activities and the budget for 2013, the selection of new board members and the presentation of the Innovation Center Kosovo.

During this year, one of the main activities of the association has been the realization of the *first objective* - **Develop a conducive legislative and policy environment for an accelerated development of the ICT sector** in the framework of which it was aimed to amend the Law on Customs Duties for importing IT equipment. This law is currently at the office of the President of Kosovo, whereby following the President's signature this law is expected to be published in the Official Gazette.

In addition, STIKK participated in 10 round tables and 8 conferences, one of which of these conferences was organized by STIKK (KosICT); STIKK organized 7 workshops for the development of a National Strategy of IT; organized the participation of Kosovar companies in CeBIT 2013; and organized meetings with members of parliament, parliamentary committees and political parties to address the issue of the fiscal package and other important matters for the ICT sector. Moreover, the issues related to imported software were also addressed. During the second half of the year, a policy document on scaled VAT for ICT equipment was prepared, for which more work is to be done in 2014. In addition, the research on Internet usage and penetration in Kosovo was conducted for the second time.

Regarding the *second objective* – **Development of human resources in accordance with the demand of the ICT sector**, STIKK realized 12 professional trainings, where 190 professionals/students participated. The trainings were separated in two groups: technical trainings (ISTQB Certified Tester Training; Agile Method Scrum; IT Fundamentals; Network Training; ISO27001 and Java SE7 Fundamentals), 29 students and 49 professionals participated (42 males and 30 females). Whereas, the managerial trainings (Communication and Presentation skills; Motivational Speech; Career Building; Entrepreneurship Training; Sales skills and techniques and Internet Marketing), were attended by a total of 106 students and 12 professionals (29 males and 89 females). It is worth mentioning that STIKK in cooperation with its member companies has been able to leverage 7 of these students in companies to perform practical work.

During this period, STIKK has also worked towards the realization of the *third objective* - **Provision of services to members in order to create new business opportunities** through participation of STIKK and member companies in the largest fair of ICT (CeBIT 2013), co-organization of the global week of entrepreneurship, organizing B2B Kosovo-Germany (Stuttgart and Frankfurt), organizing B2B meetings in Norway and Sweden, participating in the trip to New York, USA; participation in three regional and European conferences and proactive participation in all activities organized by the Innovation Centre of Kosovo.

Regarding the *fourth objective* - **Creating conditions for sustainable activities of the association**, STIKK has signed contracts with six donor in the total amount of €335,575.96, under which various activities were implemented in accordance with the objectives set in the Strategic Plan STIKK 2011-2013 and annual activity plan approved by the Assembly of STIKK. The sum of €19,840.00 is part of sponsorships for the organization for the Conference KosiCT'13. Moreover, during the year STIKK worked on increasing its membership thus also enabling a budget for its future activities.

During 2013, STIKK's staff underwent some training programs (Training Program on Governance and Sustainability, Training and Communication on EU integration; Quality Design of CBC Grant Projects: Surviving the EC Audit, Team Building) in order to increase their own capacities.

Regarding the implementation of the *fifth objective* - **Supporting members to practice social responsibility of the ICT sector**, STIKK members were committed to participate in evaluation committees within Innovation Center Kosovo (ICK) and the ICK Board. Also, in agreement with the University of Pristina, experienced entrepreneurs of ICT (STIKK members) are holding lectures for the students of the aforementioned university.

Publications in 2013

- ✓ Kosovo ICT RTD Technological Audit Report under the framework of KE/FP7: ICTKOSEU http://stikk-ks.org/uploads/downloads/Kosovo_ICT_RTD_Technological_Audit_Report_01.pdf
- ✓ Internet penetration and usage in Kosovo http://www.stikk-ks.org/uploads/downloads/Internet_penetration_and_usage_in_Kosovo.pdf

Board Meetings

During 2013, STIKK's Board held a total of five meetings; four of those were regular (30 January, 7 May, 01 August and 23 October) and one was extraordinary (April 12).

STIKK's staff

Following the resignation of Mrs. Argjir Mexhuani from her position of administration and finance, by undergoing relevant procedures of contest, Ms. Fatmire Asllani was selected to the post. Ms. Asllani has a long experience in the financial management of NGOs. During 2013, Blerina Smani, Mimoze Lladrovci and recently Doruntina Sadiku finished their internship in the association. In 2013, STIKK had 8 full-time professionals and 1 intern. During the implementation of activities, STIKK has engaged 17 different consultants and created subcontracting obligations with 22 parties.

STIKK members

In 2013, 7 new companies became members: ITD, Tekkos, Pronesis Technologies, Llampá, S.A.P., Boshti and Solaborate, thus increasing the number of members to 70. After revisions of member companies, STIKK now counts 106 members (70 companies, 16 professional, 15 student, and 5 educational institutions). During 2013, 41 companies have paid their membership (58% of the total number), 14 professional members (87.5% of the total number), and 7 students (46.6% of the total number).

Revenues and expenses

During 2013, STIKK revenues were 365,901.60€ (41.69% more compared to 258,242.29€ in the year 2012), while the expenditures amounted up to 342,476.54€ (41.68% more compared to 241,723.20€ in the year 2012).

STIKK's financial audit

During this reporting period, the independent auditing company "Balluku & Zhaveli" (selected by STIKK's members in the last Assembly meeting) has conducted a financial audit for all transactions and procedures of STIKK for the period 1 January - 31 December 2012. The report has shown a consistent approach to all aspects of asset management.

